

VC-Techs has it covered<sup>™</sup>



THE INTERNATIONAL CHANNEL-ONLY VIDEO CONFERENCING SERVICE COMPANY

# VC-Techs offers professional video collaboration system installation services across Europe, the Americas and Asia Pac.

VC-Techs provides a professional trade-only video collaboration installation service around the product portfolio of Cisco, Lifesize, Polycom, Radvision and Vidyo.

We're focused on a delivering an efficient service-only offering – so our clients include distribution companies, resellers and manufacturers, not end users.

VC-Techs has service resource with the appropriate skills across Europe, Asia and the Americas. We have technical coordination resources in key countries, and a cohesive team of senior lead engineers has been established to supply Professional and End-point installation services. These are Video Communication Experts – all trained to a consistently high level, with the appropriate manufacturer accreditations.

Team leaders have been appointed to develop regional areas with location being driven by client demand.

Other engineering services including User Training and Digital Signage installation work are being provided to ensure ongoing development of revenues and skills within certain international theatres.

See our coverage map: vc-techs.com/coverage

#### VIDEO COLLABORATION PROFESSIONAL SERVICES

We supply Professional Services in the video collaboration service space; configuring and installing manufacturer's infrastructure products from Cisco, Polycom, Lifesize and Vidyo.

As we are a non-reseller of any specific manufacturer product line we can work on mixed manufacturer's projects. The service includes Local Project Management, installation and configuration of MCU's Gateways and Management Software.

#### VIDEO COLLABORATION END-POINT SERVICES

VC-Techs supplies End-Point installation services in all the major manufacturers' products by supplementing their global logistics service. Standalone trolley or wall mounted based solutions can be installed in most theatres globally, with local project co-ordination included in the service to allow for a smooth professional implementation.

## DIGITAL SIGNAGE

Digital Signage in recent years has become a popular medium for distribution and broadcasting of digital media and VC-Techs are now installing and supporting this technology throughout Europe and now in the Americas.

#### SUPPORT

On request Non SLA Support services are now available on a service voucher basis. These services now include:

- System Health Checks
- Software Upgrade Review on Integrated Solutions aligned with Manufacturers support requirements and protocol
- Non SLA Support visits
- Collaboration with Manufacturers support model
- Legacy system assistance

#### TRAINING

VC-Techs supplies on-site user re-fresher training courses in English or local language on all the major video conferencing manufacturers products. Documentation is provided on request.

### COVERAGE

VC-Techs can supply installation and support services throughout the UK, Europe, the Americas and Asia Pac. Local resources are used to ensure local language and an understanding of local culture is used where possible. To review our global coverage please access our website at www.vc-techs.com.

#### **GREEN STATEMENT**

Our company is committed to reducing our carbon footprint and in general any harm that our work may have on the local and regional environment. Our green strategy and procedures are designed to make all employees and suppliers aware of their actions and contributions that may make an impact on the environment.



# VC-Techs Benefits

We are a cost of project service – not an engineering overhead

We're an independent, trade company, so we don't suffer the competitive constraints of partnering with resellers

We use local technicians to keep your costs low and ensures local language is used where possible

We offer multi-vendor expertise, with VC and AV industry trained resource in major cities

Our flexible business model enables us to offer an insync service to our clients

Our services are available on tap throughout the world – we are constantly growing in emerging and developing countries

Our extensive global network of contacts enables us to recommend suppliers and logistics specialists to your exact requirements



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